

GRAND CANYON CONSERVANCY
FINANCIAL STATEMENTS AND
SUPPLEMENTARY INFORMATION
YEARS ENDED DECEMBER 31, 2022 AND 2021



CPAs | CONSULTANTS | WEALTH ADVISORS

CLAcconnect.com

**GRAND CANYON CONSERVANCY
TABLE OF CONTENTS
YEARS ENDED DECEMBER 31, 2022 AND 2021**

INDEPENDENT AUDITORS' REPORT	1
OFFICERS' CERTIFICATION	4
FINANCIAL STATEMENTS	
STATEMENTS OF FINANCIAL POSITION	5
STATEMENTS OF ACTIVITIES	7
STATEMENTS OF FUNCTIONAL EXPENSES	9
STATEMENTS OF CASH FLOWS	11
NOTES TO FINANCIAL STATEMENTS	12
SUPPLEMENTARY INFORMATION	
SUMMARY OF AID TO THE NATIONAL PARK SERVICE	27
SUMMARY OF AID TO THE USDA FOREST SERVICE	28



INDEPENDENT AUDITORS' REPORT

Board of Directors
Grand Canyon Conservancy
Grand Canyon, Arizona

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of Grand Canyon Conservancy (the Conservancy), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Grand Canyon Conservancy as of December 31, 2022 and 2021, and change in net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Grand Canyon Conservancy and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Grand Canyon Conservancy's ability to continue as a going concern for one year after the date the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Grand Canyon Conservancy's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Grand Canyon Conservancy's ability to continue as a going concern for a reasonable period of time.


We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Emphasis of Matter - Correction of an Error

As discussed in Note 19 to the financial statements, an error related to recording of exchange revenue as donor restricted contributions were discovered. Accordingly, net assets without donor restrictions was increased by \$1,435,242 as of January 1, 2021. Our opinion is not modified with respect to that matter.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the 2022 and 2021 financial statements as a whole. The 2022 summary of aid to cooperating agencies, as listed on the table of contents, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.



CliftonLarsonAllen LLP

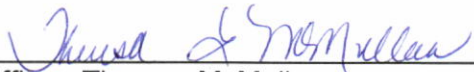
Phoenix, Arizona
April 22, 2023

GRAND CANYON CONSERVANCY

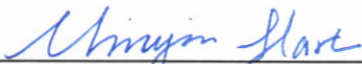
OFFICERS' CERTIFICATION

April 22, 2023

To the best of my knowledge and belief, I certify that this report is true and complete in all reports.



Officer: Theresa McMullan
Title: Chief Executive Officer



Officer: Minyin Hart
Title: Chief Financial Officer

**GRAND CANYON CONSERVANCY
STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2022 AND 2021 (RESTATED)**

ASSETS	2022	2021
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 2,496,201	\$ 5,147,655
Investments	14,739,018	10,930,746
Accounts Receivable	33,538	83,671
Pledges Receivable, Current	542,576	446,932
Inventories	1,845,481	1,323,147
Prepaid Expenses	336,077	176,647
Other Current Assets	44,381	50,990
Total Current Assets	20,037,272	18,159,788
FIXED ASSETS		
Property, Plant and Equipment	1,480,947	1,352,076
Accumulated Depreciation	(1,176,579)	(1,066,763)
Total Fixed Assets	304,368	285,313
OTHER ASSETS		
Investments Held for Endowment Purposes	3,653,307	4,110,468
Beneficial Interests in Assets Held at a Community Foundation	2,684,673	3,127,545
Pledges Receivable, Noncurrent, Net	54,000	255,330
Total Other Assets	6,391,980	7,493,343
Total Assets	\$ 26,733,620	\$ 25,938,444

See accompanying Notes to Financial Statements.

**GRAND CANYON CONSERVANCY
STATEMENTS OF FINANCIAL POSITION (CONTINUED)
DECEMBER 31, 2022 AND 2021 (RESTATED)**

	2022	2021
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts Payable	\$ 391,469	\$ 452,608
Accrued Payroll and Related Liabilities	319,334	376,614
Customer Deposits	131,485	51,362
Other Current Liabilities	9,679	6,566
Total Current Liabilities	851,967	887,150
NET ASSETS		
Without Donor Restrictions:		
Board-Designated:		
Strategic Operating Reserve	3,988,093	1,795,448
Direct Aid to National Park Service Programs	1,264,381	1,321,883
Wildlife Fund	20,293	85,502
Arts and Culture Fund	1,742,574	1,574,136
Undesignated	13,132,432	11,516,799
Total Net Assets Without Donor Restrictions	16,159,680	14,498,320
With Donor Restrictions	9,721,973	10,552,974
Total Net Assets	25,881,653	25,051,294
Total Liabilities and Net Assets	\$ 26,733,620	\$ 25,938,444

See accompanying Notes to Financial Statements.

**GRAND CANYON CONSERVANCY
STATEMENTS OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2022**

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUE, GAINS, AND OTHER SUPPORT			
Sales	\$ 14,914,441	\$ -	\$ 14,914,441
Field Institute Services	338,440	-	338,440
Contributions	1,986,360	575,032	2,561,392
In-kind Contributions	443,868	-	443,868
Membership	1,130,966	-	1,130,966
Special Events:			
Revenue from Special Events	477,083	-	477,083
Less: Cost of Direct Donor Benefits	(162,340)	-	(162,340)
Gross Profit on Special Events	314,743	-	314,743
Investment Income	(1,152,132)	(547,296)	(1,699,428)
Change in Beneficial Interest	-	(331,871)	(331,871)
Other Income	148,081	-	148,081
Net Assets Released From Restrictions	526,866	(526,866)	-
Total Revenues, Gains, and Other Support	18,651,633	(831,001)	17,820,632
EXPENSES AND LOSSES			
Program Services:			
Sales	8,780,108	-	8,780,108
Aid to National Park Service	4,834,008	-	4,834,008
Total Program Services	13,614,116	-	13,614,116
Support Services:			
Management and General	1,741,415	-	1,741,415
Fundraising	1,634,742	-	1,634,742
Total Support Services	3,376,157	-	3,376,157
Total Expenses	16,990,273	-	16,990,273
CHANGE IN NET ASSETS	1,661,360	(831,001)	830,359
Net Assets - Beginning of Year	14,498,320	10,552,974	25,051,294
NET ASSETS - END OF YEAR	\$ 16,159,680	\$ 9,721,973	\$ 25,881,653

See accompanying Notes to Financial Statements.

**GRAND CANYON CONSERVANCY
STATEMENTS OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2021 (RESTATED)**

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUE, GAINS, AND OTHER SUPPORT			
Sales	\$ 12,156,078	\$ -	\$ 12,156,078
Field Institute Services	290,989	-	290,989
Contributions	1,796,599	2,044,483	3,841,082
In-kind Contributions	456,495	-	456,495
Membership	1,041,535	-	1,041,535
Special Events:			
Revenue from Special Events	540,972	-	540,972
Less: Cost of Direct Donor Benefits	(211,486)	-	(211,486)
Gross Profit on Special Events	329,486	-	329,486
Investment Income	608,195	333,492	941,687
Change in Beneficial Interest	-	421,314	421,314
Paycheck Protection Program Loan Forgiveness	1,997,543	-	1,997,543
Other Income	191,779	-	191,779
Net Assets Released From Restrictions	2,953,347	(2,953,347)	-
Total Revenues, Gains, and Other Support	21,822,046	(154,058)	21,667,988
EXPENSES AND LOSSES			
Program Services:			
Sales	7,242,097	-	7,242,097
Aid to National Park Service	6,256,716	-	6,256,716
Total Program Services	13,498,813	-	13,498,813
Support Services:			
Management and General	1,365,126	-	1,365,126
Fundraising	1,405,177	-	1,405,177
Total Support Services	2,770,303	-	2,770,303
Total Expenses	16,269,116	-	16,269,116
CHANGE IN NET ASSETS	5,552,930	(154,058)	5,398,872
Net Assets - Beginning of Year	7,510,148	12,142,274	19,652,422
Correction of an Error	1,435,242	(1,435,242)	-
Net Assets Beginning of Year as Restated	8,945,390	10,707,032	19,652,422
NET ASSETS - END OF YEAR	\$ 14,498,320	\$ 10,552,974	\$ 25,051,294

See accompanying Notes to Financial Statements.

**GRAND CANYON CONSERVANCY
STATEMENTS OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2022**

EXPENSE CATEGORY	Program Services			Support Services			Direct Donor Benefits	Total
	Sales	Aid to National Park Services *	Total Program Services	Management and General	Fundraising	Total Support Services		
Advertising	\$ -	\$ 98,648	\$ 98,648	\$ 3,683	\$ 448,876	\$ 452,559	\$ -	\$ 551,207
Bank Charges	365,477	23,868	389,345	16,431	18,281	34,712	-	424,057
Board Expense	-	-	-	34,321	-	34,321	-	34,321
Cost of Goods Sold	6,560,657	-	6,560,657	-	-	-	-	6,560,657
Depreciation	-	-	-	109,816	-	109,816	-	109,816
Dues and Subscriptions	285	13,876	14,161	17,022	2,737	19,759	-	33,920
Employee Benefits	173,791	192,855	366,646	100,186	52,534	152,720	-	519,366
Grants and Aid	48,950	1,817,228	1,866,178	-	-	-	162,340	2,028,518
Insurance	-	2,519	2,519	236,054	-	236,054	-	238,573
Legal and Professional	-	-	-	53,266	22,492	75,758	-	75,758
Other	18,365	7,365	25,730	95,359	7,358	102,717	-	128,447
Out-Sourced Services	16,556	988,818	1,005,374	141,208	361,925	503,133	-	1,508,507
Payroll Taxes	93,096	106,138	199,234	33,350	39,573	72,923	-	272,157
Postage	71,301	9,946	81,247	4,471	3,782	8,253	-	89,500
Rent	2,170	-	2,170	13,023	-	13,023	-	15,193
Repairs and Maintenance	41,596	20,525	62,121	163,937	-	163,937	-	226,058
Salaries and Wages	1,288,815	1,457,747	2,746,562	492,768	587,396	1,080,164	-	3,826,726
Supplies	66,272	41,659	107,931	20,715	61,643	82,358	-	190,289
Travel	8,061	31,201	39,262	14,169	22,219	36,388	-	75,650
Utilities	24,716	21,615	46,331	191,636	5,926	197,562	-	243,893
Total Expenses by Function	\$ 8,780,108	\$ 4,834,008	\$ 13,614,116	\$ 1,741,415	\$ 1,634,742	\$ 3,376,157	\$ 162,340	\$ 17,152,613
Less: Expenses Netted Against Revenues on the Statement of Activities	-	-	-	-	-	-	(162,340)	(162,340)
Total Expenses Included in the Expense Section of the Statement of Activities	\$ 8,780,108	\$ 4,834,008	\$ 13,614,116	\$ 1,741,415	\$ 1,634,742	\$ 3,376,157	\$ -	\$ 16,990,273

*See Attachment A and B for a summary of aid to cooperating agencies.

See accompanying Notes to Financial Statements.

**GRAND CANYON CONSERVANCY
STATEMENT OF FUNCTIONAL EXPENSES
YEARS ENDED DECEMBER 31, 2021 (RESTATED)**

EXPENSE CATEGORY	Program Services			Support Services			Direct Donor Benefits	Total
	Sales	Aid to National Park Services *	Total Program Services	Management and General	Fundraising	Total Support Services		
Advertising	\$ 7,391	\$ 133,658	\$ 141,049	\$ 5,632	\$ 460,000	\$ 465,632	\$ -	\$ 606,681
Bank Charges	303,818	24,056	327,874	8,494	16,460	24,954	-	352,828
Board Expense	-	-	-	16,871	-	16,871	-	16,871
Cost of Goods Sold	5,317,460	-	5,317,460	-	-	-	-	5,317,460
Depreciation	-	-	-	139,343	-	139,343	-	139,343
Dues and Subscriptions	1,675	1,575	3,250	14,052	6,689	20,741	-	23,991
Employee Benefits	155,876	163,338	319,214	76,598	41,318	117,916	-	437,130
Grants and Aid	39,622	3,481,894	3,521,516	-	-	-	(211,486)	3,310,030
Insurance	-	14,644	14,644	68,035	-	68,035	-	82,679
Legal and Professional	-	-	-	40,033	14,312	54,345	-	54,345
Other	8,094	8,417	16,511	22,267	1,150	23,417	-	39,928
Out-Sourced Services	14,418	898,584	913,002	23,534	253,457	276,991	-	1,189,993
Payroll Taxes	88,170	105,218	193,388	37,401	34,821	72,222	-	265,610
Postage	67,610	20,185	87,795	2,567	4,082	6,649	-	94,444
Rent	2,453	-	2,453	42,339	-	42,339	-	44,792
Repairs and Maintenance	33,424	17,628	51,052	147,366	29,448	176,814	-	227,866
Salaries and Wages	1,107,605	1,312,301	2,419,906	476,953	481,151	958,104	-	3,378,010
Supplies	43,917	40,890	84,807	18,603	52,387	70,990	-	155,797
Travel	6,090	18,483	24,573	12,275	6,217	18,492	-	43,065
Utilities	44,474	15,845	60,319	212,763	3,685	216,448	-	276,767
Total Expenses by Function	\$ 7,242,097	\$ 6,256,716	\$ 13,498,813	\$ 1,365,126	\$ 1,405,177	\$ 2,770,303	\$ (211,486)	\$ 16,057,630
Less: Expenses Netted Against Revenues on the Statement of Activities	-	-	-	-	-	-	211,486	211,486
Total Expenses Included in the Expense Section of the Statement of Activities	\$ 7,242,097	\$ 6,256,716	\$ 13,498,813	\$ 1,365,126	\$ 1,405,177	\$ 2,770,303	\$ -	\$ 16,269,116

*See Attachment A and B for a summary of aid to cooperating agencies.

See accompanying Notes to Financial Statements.

**GRAND CANYON CONSERVANCY
STATEMENTS OF CASH FLOWS
YEARS ENDED DECEMBER 31, 2022 AND 2021**

	2022	2021
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	\$ 830,359	\$ 5,398,872
Adjustments to Reconcile Change in Net Assets to Net Cash Provided by Operating Activities:		
Depreciation	109,816	139,343
Bad Expense	422	254
Loss on Sale of Property and Equipment	-	9,844
Forgiveness of Paycheck Protection Program Loans	-	(1,997,543)
Net Realized and Unrealized Gains on Investments	2,053,492	(762,238)
Change in Beneficial Interests Held at a Community Foundation	331,871	(421,314)
Distributions from Beneficial Interests Held at a Community Foundation	111,001	49,800
Contributions Restricted for Long Term Investment	(113,900)	(187,830)
(Increase) Decrease in Assets:		
Accounts Receivable	50,133	(46,218)
Pledges Receivable	105,264	(58,166)
Inventories	(522,334)	(505,227)
Prepaid Expenses	(159,430)	(71,398)
Other Current Assets	6,609	7,298
Increase (Decrease) in Liabilities:		
Accounts Payable	(61,139)	180,585
Accrued Liabilities	(57,280)	112,647
Customer Deposits	80,123	(118,084)
Other Current Liabilities	3,113	(10,966)
Net Cash Provided by Operating Activities	2,768,120	1,719,659
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of Investments	(5,404,603)	(345,032)
Sales of Investments	-	112,571
Purchase of Property and Equipment	(128,871)	(71,883)
Net Cash Used by Investing Activities	(5,533,474)	(304,344)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from Protection Program Loan	-	892,912
Cash Received for Endowment	113,900	187,830
Net Cash Provided by Financing Activities	113,900	1,080,742
CHANGES IN CASH AND CASH EQUIVALENTS	(2,651,454)	2,496,057
Cash and Cash Equivalents - Beginning of Year	5,147,655	2,651,598
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 2,496,201	\$ 5,147,655

See accompanying Notes to Financial Statements.

**GRAND CANYON CONSERVANCY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021**

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Grand Canyon Conservancy (the Conservancy) is the official nonprofit partner of Grand Canyon National Park (the Park), raising private funds, operating retail shops within the Park, and providing premier guided educational programs about the natural and cultural history of the region. Our supporters fund projects including trails and historic building preservation, educational programs for the public, and the protection of wildlife and their natural habitat.

The significant accounting policies of the Conservancy follow:

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP) requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Conservancy considers all highly-liquid investments with an initial maturity of three months or less to be cash equivalents.

Investments

Investments are recorded at fair value. Unrealized gains and losses are accounted for as investment income.

Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. As of December 31, 2022 and 2021, management estimated all of the Conservancy's account receivable to be collectable, and accordingly no allowance for bad debt has been recorded in the financial statements.

Pledges Receivable

Promises to donate made by individuals, foundations, trusts, or governmental entities are recorded as pledges receivable. The values are stated at the amount management expects to collect from the outstanding balances. Balances that are still outstanding after management has made all reasonable collection efforts, are written off and charged to an allowance account for uncollectable pledges. Refer to Note 7 for information on pledges receivable balances presented in this financial report.

**GRAND CANYON CONSERVANCY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021**

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Inventory

The Conservancy maintains inventories of merchandise held for resale at each of its six retail stores, online marketplace, and distribution center. Inventories are valued at the lower of cost or net realizable value.

Property and Equipment

Property and equipment costing \$1,000 or more are stated at cost, or if donated, at the estimated value on the date received. The Conservancy depreciates its property and equipment over the estimated useful lives of the assets using the straight-line method as follows:

Furniture, Fixtures, and Equipment	3 to 10 Years
Mobile Homes	10 to 15 Years
Vehicles	5 to 7 Years
Website	4 Years

Building Improvement and Facilities

Building Improvements: The Conservancy operates its programs on and offers assistance in the preservation of the Grand Canyon National Park's land and buildings, which are owned by NPS. From time to time, the Conservancy makes improvements to NPS' buildings. These building improvements are expensed as incurred and have been included in Aid to National Park Service in the statements of activities.

Facilities: The Conservancy utilizes office retail space in buildings owned by NPS as part of its agreement as a cooperating association. The space is provided for the mutual benefit of both parties and no value is recorded in these financial statements, as comparable rent opportunities are not available.

Art Collection

The Conservancy collects and displays fine art and folk arts and crafts that pertain to the natural and cultural resources of Grand Canyon National Park and surrounding regions. The art collection is preserved and restored in order to maintain its original value. The art collection and contributed items are not recognized in the financial statements.

Customer Deposits

Customer deposits received in advance of Field Institute courses are recorded as liabilities on the statements of financial position and recognized as revenue during the period in which the course occurs.

**GRAND CANYON CONSERVANCY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021**

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Sales

Revenue for store sales is recognized when the customer receives and pays for the merchandise. For online transactions, revenue is recognized when ordered and shipped.

Contributions

Contributions are recorded as with or without restriction depending on the existence or nature of any donor restrictions. All contributions are available for unrestricted use unless specifically restricted by the donor. Contributions are recognized when the donor makes a promise to give to the Conservancy that is, in substance, unconditional. Donor-restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

Membership Income

The Conservancy provides memberships to patrons in exchange for discounts on merchandise and other nominal benefits. Membership income is recognized as income in the period received.

Functional Expense Allocation

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and wages, payroll taxes and employee benefits, which are allocated on the basis of estimates of time and effort, as well as other expenditures based on direct costs when possible, or indirect costs based on employee hours devoted to each function. Costs have been allocated for specific groupings of support provided to the Grand Canyon National Park using the following parameters:

Interpretation – the Conservancy’s membership services are fully allocated to this service. Specific Direct Aid project funding that benefits Grand Canyon National Park Division of Interpretation and Resource Education are applied on a direct cost basis. The Conservancy provides marketing services to help enhance the visitor experience when at the Park. Marketing service personnel and some expenses are allocated on estimate of time on projects.

Research – costs are allocated on a direct expenditure basis for each Park sub-project funded by the Conservancy.

Free Publications – costs are allocated on a direct expenditure basis for publications that are given to visitors at no expense.

**GRAND CANYON CONSERVANCY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021**

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Functional Expense Allocation (Continued)

Structures and Facilities – the Conservancy provides Facility Management services to selected buildings within the Grand Canyon National Park. Some of these facilities are designated to be historic requiring special care. The Conservancy allocates the employees providing these services as well as all direct material and project costs to this category.

Information Assistance – the Conservancy employees provide a variety of guest services to the Park visitors which help enhance the visitor experience. Employee expenses from the Merchandise Sales group and the supporting Distribution Center, Publishing Services, and General and Administrative management are allocated this category support provided to the Park.

Interpretive Programs – Three Conservancy program groups, the Field Institute, Artist and Astronomer in Residence Programs, and the annual Celebration of Arts event are fully allocated to this category. Additionally, specific projects' costs are fully allocated to interpretive programs.

Pre-Publication Expenses – the Conservancy produces various publications to support the interpretation of the Grand Canyon whether scientific, historic or cultural. Specific pre-publication expenses are charged off as incurred and allocated to this category.

Organizational Allocations – the Conservancy applies most operating costs to the department responsible for the cost incurred on a direct cost basis. There are some management level employees whose costs and benefits are allocated across particular departments where they have business responsibilities.

Provision for Income Tax

No provision has been made for federal income taxes because the Conservancy is exempt from federal income tax as an educational organization under Section 501(c)(3) of the Internal Revenue Code (IRC). Aid to National Park Service is donated at cost.

The Conservancy's Forms 990, Return of Organization Exempt from Income Tax are subject to examination by the IRS, generally for three years after they were filed.

Adoption of New Accounting Standards

In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-02, *Leases (Topic 842)*. This new standard increases transparency and comparability among organizations by requiring the recognition of right-of-use (ROU) assets and lease liabilities on the balance sheet. Most prominent among the changes in the standard is the recognition of ROU assets and lease liabilities by lessees for those leases classified as operating leases. Under the standard, disclosures are required to meet the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases.

**GRAND CANYON CONSERVANCY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021**

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Adoption of New Accounting Standards (Continued)

The Conservancy adopted the requirements of the guidance effective January 1, 2022 and has elected to apply the provisions of this standard to the beginning of the earliest comparative period presented.

The Conservancy has elected to adopt the package of practical expedients available in the year of adoption. The Conservancy has elected to adopt the available practical expedient to use hindsight in determining the lease term and in assessing impairment of the Conservancy's ROU assets.

In September 2020, the FASB issued ASU 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. This standard requires that contributed nonfinancial assets are reported on a separate line item in the statements of activities, apart from contributions of cash and other financial assets. It also requires disclosure of disaggregated amounts of contributed nonfinancial assets by category that depicts the type of contributed nonfinancial assets along with additional qualitative information about the monetization of such assets, donor restrictions and valuation techniques. The adoption of this standard did not have any significant impact on the accompanying financial statements or disclosures.

Reclassifications

Certain reclassifications of amounts previously reported have been made to the accompanying consolidated financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported net assets.

Date of Management's Review

In preparing these financial statements, the Conservancy has evaluated events and transactions for potential recognition or disclosure through April 22, 2023, the date the financial statements were available to be issued.

NOTE 2 CASH AND CASH EQUIVALENTS

The Conservancy maintains cash and cash equivalents and investment accounts at several financial institutions, which are insured and limited amounts by the Federal Deposit Insurance Corporation (FDIC) or covered under Securities Investor Protection Corporation (SIPC). Balances may at times exceed FDIC or SIPC limits; however, the Conservancy manages the concentration of credit risk by maintaining deposits in multiple financial institutions.

**GRAND CANYON CONSERVANCY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021**

NOTE 3 LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The following reflects the Conservancy's financial assets available within one year of the statement of financial position date, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the statement of financial position date. Amounts not available include amounts set aside for long-term investing that could be drawn upon if the governing board approves that action.

	2022	2021 (Restated)
Cash and Cash Equivalents	\$ 2,496,201	\$ 5,147,655
Investments	14,739,018	10,930,746
Accounts Receivable	33,538	83,671
Pledges Receivable, Current	542,576	446,932
Subtotal	<u>17,811,333</u>	<u>16,609,004</u>
Less Those Unavailable for General Expenditures		
Within One Year, Due to:		
Contractual or Donor-Imposed Restrictions:		
Restricted by Donor With Purpose Restrictions, Not Including Endowments	(3,345,892)	(3,300,626)
Board Designations:		
Strategic Operating Reserve	(3,988,093)	(1,795,448)
Direct Aid to National Park Service Programs	(1,264,381)	(1,321,883)
Wildlife Fund	(20,293)	(85,502)
Arts and Culture Fund	(1,742,574)	(1,574,136)
Subtotal	<u>(7,015,341)</u>	<u>(4,776,969)</u>
Financial Assets Available to Meet Cash Needs for General Expenditures With One Year	<u>\$ 7,450,100</u>	<u>\$ 8,531,409</u>

The Board of Directors of the Conservancy has designated the establishment and maintenance of a strategic operating reserve account. The operating reserve account is to be utilized in the event of a significant interruption or extended Park closure due to natural or governmental events. The required fund balance is reviewed annually, and the minimum account balance is defined for the subsequent year.

Short-term investments are available to fill unexpected liquidity needs that may arise in addition to general expenditures. The Conservancy typically has significant cash and cash equivalents to meet cash needs for general expenditures.

**GRAND CANYON CONSERVANCY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021**

NOTE 4 INVESTMENTS AND FAIR VALUE MEASUREMENTS

U.S. GAAP establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets and liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

Level 1 – Inputs are unadjusted quoted market prices in active markets for similar for identical assets or liabilities that the Conservancy can access at the measurement date.

Level 2 – Inputs are based on significant observable inputs, including unadjusted quoted market prices for similar assets and liabilities in active markets, unadjusted quoted prices for identical or similar assets or liabilities in markets that are not active, or inputs other than quoted prices that are observable for the asset or liability.

Level 3 – Unobservable inputs for the asset or liability are used to measure fair value to the extent that observable inputs are not available, thereby allowing for situation in which there is little, if any, market activity for the asset or liability at the measurement date.

The level of the fair value hierarchy within which a fair value measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

Fair value of assets measured on a recurring basis as of December 31, 2022 was as follows:

	Level 1	Level 2	Level 3	Assets Not Held at Fair Value	Total
Assets:					
Investments:					
Cash and Cash Equivalents	\$ -	\$ -	\$ -	\$ 126,092	\$ 126,092
Equity Securities	11,188,890	-	-	-	11,188,890
Fixed Income Bonds	1,764,220	4,806,531	-	-	6,570,751
Real Estate	506,592	-	-	-	506,592
Total Investments	<u>13,459,702</u>	<u>4,806,531</u>	<u>-</u>	<u>126,092</u>	<u>18,392,325</u>
Beneficial Interest in Assets Held at a Community Foundation	<u>-</u>	<u>-</u>	<u>2,684,673</u>	<u>-</u>	<u>2,684,673</u>
Total	<u>\$ 13,459,702</u>	<u>\$ 4,806,531</u>	<u>\$ 2,684,673</u>	<u>\$ 126,092</u>	<u>\$ 21,076,998</u>

**GRAND CANYON CONSERVANCY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021**

NOTE 4 INVESTMENTS AND FAIR VALUE MEASUREMENTS (CONTINUED)

Fair value of assets measured on a recurring basis as of December 31, 2021 was as follows:

	Level 1	Level 2	Level 3	Assets Not Held at Fair Value	Total
Assets:					
Investments:					
Cash and Cash Equivalents	\$ -	\$ -	\$ -	\$ 223,580	\$ 223,580
Equity Securities	6,515,829	-	-	-	6,515,829
Fixed Income Bonds	5,065,954	2,522,970	-	-	7,588,924
Real Estate	712,881	-	-	-	712,881
Total Investments	<u>12,294,664</u>	<u>2,522,970</u>	<u>-</u>	<u>223,580</u>	<u>15,041,214</u>
Beneficial Interest in Assets Held at a Community Foundation	<u>-</u>	<u>-</u>	<u>3,127,545</u>	<u>-</u>	<u>3,127,545</u>
Total	<u>\$ 12,294,664</u>	<u>\$ 2,522,970</u>	<u>\$ 3,127,545</u>	<u>\$ 223,580</u>	<u>\$ 18,168,759</u>

For the valuation of fixed income bonds at December 31, 2022 and 2021, the Conservancy used significant other observable inputs, particularly dealer market prices for comparable investments as of the valuation date (Level 2).

Purchases, sales, transfers in and transfers out of Level 3 investments consist of the following for the years ended December 31:

	2022	2021
Purchases	\$ -	\$ -
Sales	-	-
Transfers In	-	50,000
Transfer Out	111,001	99,800

The following table describes the valuation techniques used to calculate fair value for assets in Level 3. There were no changes in valuation techniques and related inputs from the prior year.

Quantitative Information About Level 3 Fair Value Measurements			
Type of Assets	Fair Value at December 31, 2022	Principal Valuation Technique	Unobservable Inputs
Beneficial Interests in Assets Held at a Community Foundation	\$ 2,684,673	Fair Market Value of Investments	Value of Underlying Assets
Type of Assets	Fair Value at December 31, 2021	Principal Valuation Technique	Unobservable Inputs
Beneficial Interests in Assets Held at a Community Foundation	\$ 3,127,545	Fair Market Value of Investments	Value of Underlying Assets

**GRAND CANYON CONSERVANCY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021**

NOTE 5 BENEFICIAL INTEREST IN ASSETS HELD AT A COMMUNITY FOUNDATION

The Conservancy had received a gift for an endowment which was transferred by the Conservancy to the Arizona Community Foundation. The original corpus is not redeemable by the Conservancy at any time. Distributions from earnings will be made by the Arizona Community Foundation to the Conservancy according to the Arizona Community Foundation's Endowment Spending Policy. The Conservancy's beneficial interest in this endowment being held by the Arizona Community Foundation is \$2,684,673 and \$3,127,545, respectively, as of December 31, 2022 and 2021.

NOTE 6 ACCOUNTS RECEIVABLE

As of December 31, 2022, accounts receivable was \$33,538; no allowance was considered necessary. For December 31, 2021, accounts receivable was \$83,671.

NOTE 7 PLEDGES RECEIVABLE

The Conservancy's pledges receivable consisted of the following as of December 31:

	2022	2021
Due Within One Year	\$ 542,576	\$ 446,932
Due Within Two to Five Years	80,000	281,330
Total	622,576	728,262
Allowance for Doubtful Pledges	(26,000)	(26,000)
Total Pledges Receivable, Net	<u>\$ 596,576</u>	<u>\$ 702,262</u>

As of December 31, 2022, 66% of the Conservancy's pledges were due from one donor. As of December 31, 2021, 67% of the Conservancy's pledges were due from four donors. For 2022 and 2021, an allowance for doubtful pledges was \$26,000.

NOTE 8 FIXED ASSETS

The following table summarizes the fixed assets as of December 31:

	2022	2021
Furniture, Fixtures, and Equipment	\$ 662,109	\$ 533,238
Mobile Homes	249,389	249,389
Vehicles	377,900	377,900
Website Development	160,175	160,175
Accounting System Development	31,374	31,374
Total	1,480,947	1,352,076
Less: Accumulated Depreciation	(1,176,579)	(1,066,763)
Total Fixed Assets, Net	<u>\$ 304,368</u>	<u>\$ 285,313</u>

**GRAND CANYON CONSERVANCY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021**

NOTE 9 PAYCHECK PROTECTION PROGRAM

The Conservancy applied for and was approved for a \$1,098,043 loan under the Paycheck Protection Program created as part of the relief efforts related to COVID-19 and administered by the Small Business Administration (SBA). The loan was received on May 4, 2020. The loan accrued interest at 1%, but payments were not required to begin for six months after the funding of the loan. Subsequent to this, the law changed the loan deferral terms retroactively. The Paycheck Protection Program Flexibility Act and subsequent regulations superseded the loan agreement. The Conservancy was eligible for loan forgiveness of up to 100% of the loan, upon meeting certain requirements. The loan was uncollateralized and is fully guaranteed by the Federal government. The Conservancy received forgiveness of \$1,107,102 on April 19, 2021 of the principal balance and accrued interest.

Under the second round of Paycheck Protection Program funding, the Conservancy applied for and was approved for an additional \$890,442 loan. The loan accrued interest at 1%, with the first 10 months of interest deferred, had a term of five years and was unsecured and guaranteed by the SBA. The Conservancy was eligible for loan forgiveness of up to 100% of the loan, upon meeting certain requirements. The Conservancy received forgiveness of \$890,442 on December 4, 2021.

The SBA may review funding eligibility and usage of funds for compliance with program requirements based on dollar thresholds and other factors. The amount of liability, if any, from potential noncompliance cannot be determined with certainty; however, management is of the opinion that any review will not have a material adverse impact on the Conservancy's financial position.

NOTE 10 TRANSACTIONS WITH RELATED ENTITIES

The Conservancy received contributions from board members totaling \$65,509 and \$486,098 for the years ended December 31, 2022 and 2021, respectively. At December 31, 2022 and 2021, amounts due from board members totaling \$168,000 and \$269,000, respectively, and are included in pledges receivable in the accompanying statements of financial position.

**GRAND CANYON CONSERVANCY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021**

NOTE 11 NET ASSETS WITH DONOR RESTRICTIONS

The Conservancy's net assets with donor restrictions are subject to the following purpose or time restrictions:

	2022	2021 (Restated)
Subject to Expenditure for Specified Purpose:		
Arts Culture, and History	\$ 617,557	\$ 614,400
Buildings and Historic Structures	473,393	471,782
Conservation - Plants and Habitat	8,332	33,312
Conservation - Wildlife and Habitat	177,512	179,979
Education and Interpretation	929,315	999,543
Greenway Trail Funds (Above the Rim)	374,380	352,119
NPS Greatest Need	154,855	293,741
Other	6,560	6,560
Science	210,000	-
Sister Parks Program	15,272	15,272
Trail Funds (Below the Rim)	75,908	65,708
Visitor Safety/Services	184,250	152,325
Volunteer Program - GCC	35,402	35,756
Volunteer Program - NPS	83,156	80,129
Total	3,345,892	3,300,626
Endowments:		
Subject to Endowment Spending Policy and Appropriation:		
Earnings on Endowment Funds	697,979	1,231,940
Original Donor-Restricted Gift Amount and Amounts Required to be Maintained in Perpetuity		
Grand Canyon Trails Forever Endowment	2,955,328	2,878,528
Total Endowments	3,653,307	4,110,468
Not Subject to Spending Policy or Appropriation:		
Endowment Contribution to be Invested Beneficial Interest in Assets Held at	38,100	14,335
a Community Foundation	2,684,674	3,127,545
Total	2,722,774	3,141,880
Total Net Assets with Donor Restrictions	\$ 9,721,973	\$ 10,552,974

**GRAND CANYON CONSERVANCY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021**

NOTE 11 NET ASSETS WITH DONOR RESTRICTIONS (CONTINUED)

The Conservancy has several projects that include donations with restrictions. Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by the occurrence of the passage of time or other events specified by donors. Any unused restricted funds at year-end are included in net assets with donor restrictions. Some of the significant details of these projects include:

Wilderness Trails – the maintenance and upkeep of heavily used hiking trails throughout the interior of the Grand Canyon.

Desert View – the Conservancy is supporting multiple restoration projects within and around the historic Desert View Watchtower near the Park's eastern gate. The Conservancy supports cultural exhibitions and demonstrators who showcase their art, interpretation, music and dance. The Desert View area is now being redeveloped as an Inter-tribal Cultural Heritage Site that will teach visitors about the 11 traditionally associated Indigenous tribes of Grand Canyon.

Dark Skies – this initiative focuses on retrofitting light fixtures throughout the Park to reduce light pollution and help conserve the remarkable night time views that visitors may see at the Park. In 2019, Grand Canyon National Park was awarded International Dark-Sky Park status, and was awarded Dark Sky Place of the year.

NOTE 12 INVESTMENTS HELD FOR ENDOWMENT PURPOSES

Endowment Description: Endowments have been established for the purposes of trail maintenance projects benefiting Grand Canyon National Park. The Conservancy's endowments are classified as net assets with donor restrictions based on donor-imposed restrictions on the corpus or earnings of each fund. Investment income is designated as donor-restricted for expenditure by the Conservancy's management in accordance with donors' wishes and relevant laws as described below. Net assets with donor restrictions are released from restrictions and reclassified as net assets without donor restrictions when those funds are appropriated for expenditure for their donor-restricted purpose.

Interpretation of Relevant Law: The Conservancy's endowment funds are subject to compliance with the state of Arizona's version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA), which provides standards for managing investments of institutional funds and spending from endowments. The Conservancy's Board of Directors has interpreted UPMIFA as requiring the classification of the original value of gifts donated to permanent donor-restricted endowments, and the original value of subsequent gifts to those permanent endowments as net assets with donor restrictions.

Return Objectives and Risk Parameters: The Conservancy's endowment funds are invested with U.S. Bank in order to achieve return objectives and to maintain appropriate risk parameters approved by the Conservancy's Board of Directors.

**GRAND CANYON CONSERVANCY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021**

NOTE 12 INVESTMENTS HELD FOR ENDOWMENT PURPOSES (CONTINUED)

Strategies Employed for Achieving Objectives: The Conservancy's Board of Directors has appointed a finance committee to oversee the management of the Conservancy's endowments. The finance committee meets with management periodically to review asset allocations, manager and investment entity performance, anticipated additions to or transfers of funds, and future investment strategies.

Spending Policy: The distributions are classified as net assets with donor restrictions until allocated for expenditure for the purpose that the endowment was established. From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Conservancy to retain as a fund of perpetual duration. In accordance with U.S. GAAP, deficiencies of this nature would be reported as net assets without donor restrictions.

Activity of the endowment funds for 2022 are as follows:

	Net Assets Without Donor Restrictions	Net Assets With Donor Restrictions	Total
Endowments - Beginning of Year	\$ -	\$ 4,110,468	\$ 4,110,468
Contributions	-	90,135	90,135
Investment Income	-	(547,296)	(547,296)
Endowments - End of Year	<u>\$ -</u>	<u>\$ 3,653,307</u>	<u>\$ 3,653,307</u>

Activity of the endowment funds for 2021 are as follows:

	Net Assets Without Donor Restrictions	Net Assets With Donor Restrictions	Total
Endowments - Beginning of Year	\$ -	\$ 3,603,481	\$ 3,603,481
Contributions	-	173,495	173,495
Investment Income	-	333,492	333,492
Appropriations	-	-	-
Endowments - End of Year	<u>\$ -</u>	<u>\$ 4,110,468</u>	<u>\$ 4,110,468</u>

NOTE 13 EMPLOYEE RETENTION CREDIT

Grants from the government are recognized when all conditions of such grants are fulfilled or there is reasonable assurance that they will be fulfilled. During the years ended December 31, 2022 and 2021 the Conservancy applied for Employee Retention Credit (ERC) grant funding from the Internal Revenue Service (IRS). The Conservancy recognized \$408,523 and \$-0-, respectively, of grant revenue related to performance requirements being met in compliance with the program during the years ended December 31, 2022 and 2021.

**GRAND CANYON CONSERVANCY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021**

NOTE 13 EMPLOYEE RETENTION CREDIT (CONTINUED)

Eligibility and conditions for the ERC program may be audited by the IRS. The amount of liability, if any, from potential noncompliance cannot be determined with certainty; the Conservancy is of the opinion that any audit will not have a material adverse impact on the Conservancy's financial position.

NOTE 14 IN-KIND CONTRIBUTIONS

The Conservancy received \$443,868 and \$456,495 of donated advertising for the years ended December 31, 2022 and 2021, respectively. Advertising is used to help the Conservancy communicate its message or mission and includes fundraising materials and informational materials. The Conservancy estimates the fair value of the donated advertising based on the current market rate for similar items in the Conservancy's market.

NOTE 15 REVENUE CONCENTRATIONS

Cash contributions of \$408,523 and \$593,010 were received from a single donor for the years ended December 31, 2022 and 2021, respectively, which represents 16% of contribution revenue for both years. Should these contribution levels decrease, the Conservancy may be adversely affected.

NOTE 16 RETIREMENT PLAN

The Conservancy has a defined contribution retirement plan (the Plan) in which employees working at least 1,000 hours during a year may participate. The Conservancy makes a safe harbor matching contribution to the Plan up to the maximum amount allowed by the Internal Revenue Service (IRS) at the discretion of the Conservancy's Board of Directors. Employees vest into the employer-contributions portion of the Plan on their third year of participation in the Plan. During the years ended December 31, 2022 and 2021, the Conservancy incurred plan expenses of \$79,887 and \$73,672, respectively. Employees may make contributions up to the maximum amount allowed by the IRC.

NOTE 17 RISKS AND UNCERTAINTIES

The World Health Organization declared the spread of Coronavirus Disease (COVID-19) a worldwide pandemic. The COVID-19 pandemic is having significant effects on global markets, supply chains, businesses, and communities. Specific to the Conservancy, COVID-19 impacted various parts of its 2022 and 2021 operations and financial results. Management believes the Conservancy is taking appropriate actions to mitigate the negative impact. However, the full impact of COVID-19 is unknown and cannot be reasonably estimated as these events are still developing.

**GRAND CANYON CONSERVANCY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021**

NOTE 18 LINE OF CREDIT

In December of 2022, the Conservancy secured a line of credit with a financial institution totaling \$750,000. The line of credit has a variable interest rate and bears interest at 7.5% for the year ended December 31, 2022. The line of credit expires in December 2023. There is no outstanding balance on this line of credit as of December 31, 2022.

NOTE 19 CORRECTION OF AN ERROR

During the year ended December 31, 2022, an error related to recording of exchange revenue as donor restricted contributions were discovered. Proceeds on sales were presented as having donor restrictions. However, sales are exchange type revenue and the net proceeds of these sale are board designated to support a specified purpose.

Accordingly, beginning net assets with donor restrictions for the year ended December 31, 2021 were overstated by \$1,435,242 and the net assets without donor restrictions were understated by the same amount. The December 31, 2021 financial statements have been updated to reflect this correction.

**GRAND CANYON CONSERVANCY
SUMMARY OF AID TO THE NATIONAL PARK SERVICE
ATTACHMENT A
YEARS ENDED DECEMBER 31, 2022 THROUGH 2018**

	5 Years Total	2022	2021	2020	2019	2018
Interpretation	\$ 5,261,373	\$ 727,593	\$ 255,851	\$ 1,255,015	\$ 1,573,614	\$ 1,449,300
Research	1,812,027	581,701	235,692	346,854	329,844	317,936
Free Publications	142,808	-	-	55,226	53,308	34,274
Structures and Facilities Other Than Sales Areas	5,399,494	182,867	2,477,812	1,161,575	347,659	1,229,581
Information Assistance - Conservancy Personnel	8,476,691	2,064,451	2,143,607	1,160,194	1,664,491	1,443,948
Interpretive Programs	6,937,428	1,256,515	1,069,548	946,543	2,286,932	1,377,890
Pre-Publication Expenses	276,916	20,881	74,206	57,113	77,227	47,489
Total	<u>\$ 28,306,737</u>	<u>\$ 4,834,008</u>	<u>\$ 6,256,716</u>	<u>\$ 4,982,520</u>	<u>\$ 6,333,075</u>	<u>\$ 5,900,418</u>

The Conservancy has contributed approximately \$86,744,000 to the National Park Service since 1996.

**GRAND CANYON CONSERVANCY
SUMMARY OF AID TO THE USDA FOREST SERVICE
ATTACHMENT B
YEARS ENDED DECEMBER 31, 2022 THROUGH 2018**

	<u>5 Years Total</u>	<u>2022</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>
Information Assistance - Conservancy Personnel	<u>\$ 45,173</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 2,085</u>	<u>\$ 21,043</u>	<u>\$ 22,045</u>
Total	<u><u>\$ 45,173</u></u>	<u><u>\$ -</u></u>	<u><u>\$ -</u></u>	<u><u>\$ 2,085</u></u>	<u><u>\$ 21,043</u></u>	<u><u>\$ 22,045</u></u>



CLA (CliftonLarsonAllen LLP) is a network member of CLA Global. See CLAGlobal.com/disclaimer. Investment advisory services are offered through CliftonLarsonAllen Wealth Advisors, LLC, an SEC-registered investment advisor.